



Drew Greenblatt - President

Drew Greenblatt bought MARLIN STEEL in 1998 when it was a small maker of a commodity product. Since then, he has grown revenue six fold. Marlin has set profit and revenue records the last four years, despite the recession. Year to date, Marlin's sales are up over 42% in 2011. In the face of challenges to the global economy, Marlin Steel has invested over \$3mil in robotics in a quest for quality and speed.

Today, Marlin Steel imports nothing and exports baskets and sheet metal fabrications to 35 countries including China, Australia, & Japan. Worker Safety is critical. Marlin Steel crossed the 1,035 day safety milestone. In addition, Marlin Steel has been recognized as Regional Employer of the Year (2007) from Baltimore City & Baltimore County and Drew Greenblatt has been chosen as an International Business Leadership Award Winner from the World Trade Center Institute (2011).

Marlin's secret sauce is Quality, Engineered Quick ("QEQ"). Thirty percent of Marlin's employees are mechanical engineers who innovate to save clients' money by improving throughput with engineered wire baskets and custom sheet metal fabrications. Marlin Steel's engineers provide state-of-the-art, computer-driven stress analysis so clients have comfort knowing that their designs will withstand the rigors of their applications.

Greenblatt has testified to the US Senate and US Congress more than six times on topics including small business, taxation, regulations, trade policy, and techniques to grow the economy. Advocating for a robust manufacturing sector, Greenblatt believes that factories provide great jobs and superb benefits – a way to grow our middle class with solid meaningful jobs.

Recognized as a leading spokesman for small business manufacturing, Drew has been featured on CNN, CNBC, NPR, BBC, The New York Times, Washington Post, Wall Street Journal, Economist and is a FOX Small Business All Star. Greenblatt serves as an Executive Board Member of the National Association of Manufacturers and Chairman of the Board of the Regional Manufacturing Institute.

He has a BA from Dickinson College and an MBA from Tulane University. He lives in Maryland with his wife and three sons.

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