



## Lean generates serious green



When the [Association for Manufacturing Excellence](#) (AME) holds its annual meeting this November in Baltimore, attendees will have the chance to learn firsthand how [Marlin Steel Wire Products](#) leveraged lean to produce record profits and cash flow in the recession year of 2009. The manufacturer of [industrial metal baskets](#) is one of more than half-a-dozen companies that are on the tour list for AME's 2010 conference.

Marlin Steel's application of lean techniques like [one-piece flow](#), frequent purchases of material, shadow boards, and quality go/no-go [check fixtures](#) at every process step are the draw for the 150 AME members expected to make the tour.

The company focuses on continuous improvement so it can quickly ship the highest [quality wire baskets](#) and [wire forms](#). President Drew Greenblatt said, "We have had five years of record growth, including 2009, a very tough year. We are growing because we ship faster than anyone else and our engineering team comes up with innovative designs that save money for our clients."

Some of the other companies that are on the tour list for the 2010 conference are:

- W.R. Grace
- Siemens Diagnostic
- Harley Davidson York
- GM Powertrain
- GE Healthcare

### Source

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